

■ Overview of Operations by Segment (From FY 2010)

| Consolidated Segment | Net sales % of sales | Business | Business Outline | Product Line | Major Business Domain | Associated Indicators | Company |
|----------------------------------|----------------------|----------------------------------|---|--|---|--|---------------------|
| Equipment and Tools | 34,652 (53.8%) | Industrial Equipment | Wholesale of small and medium-sized machines, equipments· tools, parts and consumable supplies to the manufacturing industry. | Cutting tools, toolings, vises· chucks, motors, reduction gears, industrial robots, etc. | Manufacturing industry (Production) | Indices of Industrial Production and Indices of Industrial Production: Inventory Ratio (General machinery) | G-net |
| | | Machine and Tools for Automotive | Direct sale of machine tools, industrial tools, etc. to automotive and automotive parts manufacturers. | Cutting tools, hard metal tools, machine tools, etc. | Automotive industry | Indices of Industrial Production and Indices of Industrial Production: Inventory Ratio (Transport Equipment (excl. Ships and rolling stocks), Motor vehicle parts) | Gifu Shoji |
| | | Housing Equipment | Sale of housing equipments to dealers. | Kitchen units, bath units, sanitary wares, exterior, etc. | Newly built and renewal of housing | Housing starts | G-net |
| | | Overseas Business | Research and import of new foreign supplies. | Machine tools, industrial tools, etc. | - | - | |
| | | Others | Sale of security-related supplies. | Shoplifting-prevention security systems, monitoring camera systems, etc. | - | - | |
| Machine and Facility | 10,054 (15.6%) | Machine Tool | Wholesale of machine tools and large machines to the manufacturing industry. | Machine Tools, large machines, etc. | Manufacturing industry (Capital investment) | Orders Received for Machinery, Orders Received for Machine Tools | G-net |
| | | Factory Automation | Direct sale of machine tools and industrial robots, etc. to users | Machine Tools, large machines, etc. | Manufacturing industry (Capital investment) | Orders Received for Machinery, Orders Received for Machine Tools | |
| Construction and Piping Products | 19,726 (30.6%) | Steel Frame Building Supplies | Manufacturing, purchase and sale of quake-resistant construction supplies for steel frame buildings. | Manufacturing: Turnbuckle braces for quake-resistant structure, foundation bolts for building structural use, etc. | Steel frame building | New Construction Starts of Steel Frame Building: Non-dwelling by Use, Volume of Steel Frame Used for Building Starts, Steel Product Prices | Furusato Industries |
| | | | | Purchase: High strength bolts, fastening products, welding supplies, coating material, tools, etc. | | | |
| | | Piping Products | Purchase and sale of plumbing supplies for factories and production plants. | Pipe fitting, pipes, valves, hardware, tools, etc. | Newly built and renewal of factories and warehouses | New Construction Starts of Steel Frame Building: Non-dwelling by Use (Factories and Warehouses) | |
| Other | 20 (0.0%) | Other | Insurance agency business, general lease business, etc. | | | | Wakaba Lease |
| Total | 64,454 (100.0%) | | | | | | |

※% of sales is shown in parenthesis under net sales.