

■ Overview of Operations by Segment

Consolidated Segment	Net sales % of sales	Business	Business Outline	Product Line	Major Business Domain	Associated Indicators	Company
Machine Tools	35,104 (65.3%)	Industrial Tools	Wholesale of small and medium-sized machines, equipments· tools, parts and consumable supplies to the manufacturing industry.	Cutting tools, toolings, vises· chucks, motors, reduction gears, industrial robots, etc.	Manufacturing industry (Production)	Indices of Industrial Production and Indices of Industrial Production: Inventory Ratio (General machinery)	G-net
		Machines	Wholesale of machine tools and large machines to the manufacturing industry.	Machine Tools, large machines, etc.	Manufacturing industry (Capital investment)	Orders Received for Machinery, Orders Received for Machine Tools	
		FA System	Direct sale of machines, etc. to mainly suppliers of G-net.	Machine Tools, large machines, etc.	Manufacturing industry (Capital investment)	Orders Received for Machinery, Orders Received for Machine Tools	
		Housing Equipments	Sale of housing equipments to dealers.	Kitchen units, bath units, sanitary wares, exterior, etc.	Newly built and renewal of housing	New Construction Starts of Houses	
		Overseas Sales	Research and import of new foreign supplies.	Machine tools, industrial tools, etc.	-	-	
		Other	Sale of security-related supplies.	Shoplifting-prevention security systems, monitoring camera systems, etc.	-	-	
		Gifu Shoji	Direct sale of machine tools, industrial tools, etc. to automotive and automotive parts manufacturers.	Cutting tools, hard metal tools, machine tools, etc.	Automotive industry	Indices of Industrial Production and Indices of Industrial Production: Inventory Ratio (Transport Equipment (excl. Ships and rolling stocks), Motor vehicle parts)	
Procured Construction Supplies	14,432 (26.8%)	Steel Frame Building (Purchasing)	Purchase and sale of quake-resistant construction supplies for steel frame buildings.	High strength bolts, fastening products, welding supplies, coating material, tools, etc.	Steel frame building	New Construction Starts of Steel Frame Buiding: Non-dwelling by Use, Volume of Steel Frame Used for Building Starts, Steel Product Prices	Furusato Industries
		Plumbing	Purchase and sale of plumbing supplies for factories and production plants.	Pipe fitting, pipes, valves, hardware, tools, etc.	Newly built and renewal of factories and warehouses	New Construction Starts of Steel Frame Buiding: Non-dwelling by Use (Factories and Warehouses)	
In-house Construction Supplies	4,209 (7.8%)	Steel Frame Building (Manufacturing)	Manufacturing and sale of quake-resistant construction supplies for steel frame buildings.	Turnbuckle braces for quake-resistant structure, foundation bolts for building structural use, etc.	Steel frame building	New Construction Starts of Steel Frame Buiding: Non-dwelling by Use, Volume of Steel Frame Used for Building Starts, Steel Product Prices	
Other	30 (0.1%)	Other	Insurance agency business, general lease business, etc.				Other
Total	83,103 (100.0%)						

※% of sales is shown in parenthesis under net sales.